

[Home](#) | [About](#) | [History](#) | [Team](#) | [Investment Strategy](#) | [Portfolio](#) | [The Company We Keep](#) | [Going Global](#) | [Client](#) | [Press](#) | [Site](#) | [Contact](#)



ENCOMPASS
VENTURES



Encompass Ventures' History

In early 2002 Encompass Ventures and [Digital Partners](#) combined their operations and are actively investing. Encompass Ventures and Digital Partners have been actively investing in Information Technology companies in the Northwest for five years.

Rationale: The Partners of Encompass Ventures and Digital Partners have been active participants in the Northwest ventures capital community for more than a decade. The firms have a history of sharing deal flow, collaborating on due diligence and co-investing. The co-investments include LizardTech, Loudeye, Ontain. Over time the managers of each firm have developed a mutual professional and personal respect. Both firms enjoy strong regional reputations and share an identical investment strategy and style of traditional venture capital management. The two funds merged operations in early 2002 and are active investors in the Pacific Northwest market.

EV III's Partners believe that the combination of Encompass Ventures and Digital Partners creates a venture capital firm that has an optimal size and structure for the Northwest IT market. The specific benefits include:

- Greater deal flow from the increased number of contacts
- Robust decision making due to complementary business backgrounds and experience
- Expanded business and personal networks are cross-leveraged (management recruiting management, corporate partnering, and strategic planning), and
- Stronger syndication network among the venture capital community.

In summary, the combination of the two firms creates an organization with an experienced, cohesive team, critical financial mass and a strong franchise and brand within the Northwest.